



March 27, 2012

Subject: REACH Regulation Position

Dear Valued Customers,

Mersen is committed to removing, reducing and complying with environmental and substance directives to limit environmental impact.

The REACH directive or **Registration Evaluation Authorization and restrictions of Chemicals** is a European Union directive focusing on the registration by manufacturers who produce chemical substances used in the preparation of products (articles) themselves.

Mersen is considered a producer of articles (products) such as fuses, fuseholders, switches, and surge protection products. Each company must define their position in the supply chain using certain REACH definitions. As a company you are considered either a manufacturer, importer or downstream user of substances. By definition Mersen is a downstream user which are considered to be someone who uses a substance, either on their own or in preparation, or in the production of their products. The REACH directive does not require down stream users to register because they do not manufacture or import the chemicals in question.

Mersen has reviewed the most up to date list of very high concern chemicals (SVHC) and as far as we know we do not purchase or use in the preparation or in the design of our products (articles) any of the said chemicals at all or above the directive concentration limits of 0.1% (by weight).

To further help our customers or suppliers a REACH navigator tool is available and will help in identifying your obligations under the REACH directive. The navigator can be found at http://echa.europa.eu/reach_en.asp and provide extensive REACH information.

Mersen, as a downstream user under the REACH directive, will continue to reduce our environmental footprint by looking at alternative materials while in the design process and work closer with our suppliers to update our data sheets to ensure the safety of our people, customers and environment.

Sincerely
Kent Walker
Vice President
Technical Services